

## Registration

Please read the following info carefully: Cost: Preregistered - \$75.00 per person; \$45.00 per additional person(s) from the same household (registration below must be postmarked by February 1st, 2022). Walk-ins and late registrations 95.00 per person, no exceptions.

Lunch included both days.

Sorry - no refunds or one day discounts. Completely fill out form below.

Roman Stoltzfoos (717) 278-1070. Text is best. **Late registration after Feb 1st is \$95 per person, no exceptions.**

Please bring exact change or checks. Make checks payable to Lancaster County Graziers.

Cut on dotted line and send to: **Lancaster Co. Graziers • 1142 Gap Road, Kinzers, PA 17535**

Full Names \_\_\_\_\_

Phone (\_\_\_\_) \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_ STREET, CITY, STATE, ZIP \_\_\_\_\_

**Please let us know if you plan to attend both days. No one-day discounts. Make sure we have your phone number.**

First person \$75.00

\_\_\_\_\_ Additional at \$45.00 per person = \_\_\_\_\_

### Lancaster Co. Graziers

1142 Gap Road  
Kinzers, PA 17535

PRESORTED  
FIRST CLASS MAIL  
U.S. POSTAGE  
**PAID**  
LANCASTER, PA  
PERMIT NO. 472

## *Southeast PA Grazing Conference*

# Ideas That Work in 2022

**Tuesday, February 15,  
and  
Wednesday, February 16,  
2022**

Sponsored by  
**Lancaster County Graziers**

Held at  
**Solanco Fairgrounds**  
Hoffman & Kreider Buildings  
172 S. Lime St., Quarryville, PA 17566



**Tuesday, February 15, 2022**

**7:30am Registration** - Visit with exhibitors.

**8:30 Nathan Weaver:**  
*Dry Hay for Maximizing DMI*  
*"The Hay Drying Research Project Report"*

**10:00 Break for coffee & snacks.**  
Network and visit with exhibitors.

**10:30 Dwight Stoltzfoos:**  
*Raising Healthy Heifers with Nanny Cows*  
*Reducing Costs by Winter Grazing*  
*How Winter Grazing Improves DM Production*

**11:15 Austin Unruh:**  
*How & Why Trees work in a grazing system*  
*Why good water infiltration is important*

**12:00 Organic and gourmet lunch**

**1:30 Panel – Chris Blank, Nathan, Dwight, Austin:**  
*Opportunity to have your questions answered!*

**2:30 Nathan Weaver:**  
*Why Dry Matter Intake is King & how to increase it*

**3:30-4:00 Adjourn**

In keeping with our theme on "Ideas that work" **Nathan Weaver** will begin our conference with an inside look at a novel idea - drying hay in round bales. He brings many years of grass farming experience to the table. His ideas about drying hay in the bale deserve your time and attention. If you were following up on his report in GRAZE you will have the unique opportunity to personally hear the enthusiasm Nathan has for this idea. Will it work? Well, you be the judge.

**Dwight Stoltzfoos**, with 15 year's experience in managing Springwood Dairy, will make some observations about "why calf raising and how you do it?" is one of the most important questions on your farm. What are the results of those decisions? How can I extend my grazing into the deep of Winter? These and other questions like; "why would I plant trees in my open pastures?" will be entertained.

Immediately following this talk **Austin Unruh** will help you understand some of the costs of silvo-pasture and some of the anticipated benefits. Why are conservative conservation minded farmers doing this and most importantly is it a good idea for you?

**Wednesday, February 16, 2022**

**8:30am Allen Williams:**  
*Intricacy of Soil Health & Epigenetics with Animal & Human Health*

**10:00 Break**-Enjoy a healthy snack, network, visit with exhibitors

**10:30 Allen Williams:**  
*Finishing Beef & Supporting Dairy Production with Long Rotations*

**12:00 Organic and gourmet lunch**

**1:30 Allen Williams:**  
*What Your Weeds are telling you about your Soil*  
*A Strategy for Managing your Forbs & Biodiversity*

**2:30 Allen Williams:**  
*New Developments in Regenerative Ag and Food*

**3:30-4:00 Adjourn**, see you next year.

On Wednesday **Alan Williams** will begin the day by exploring the relationship of epigenetics, soil, and human health. Then in his second talk he will explain how to manage high production with long rotations. To finish the day he will round out the litany of ideas at the 2022 conference by helping you understand what weeds, forbes, and biodiversity, have in common. His last session will be sharing some of the recent developments in Regenerative Agriculture and food production, and why it matters to you and to your farm's future.

#### NEW FOR THIS YEAR!

**Wednesday, 10:30 – 12 \*\*\* Workshop #1 \*\*\***  
*Kitchen Table Consultants: Inventory Management & Shipping for your Direct Marketing Enterprise*

**Wednesday, 2:30 – 3:30 \*\*\* Workshop #2 \*\*\***  
*Kitchen Table Consultants: Leadership & Management – If It Weren't for People Business Would Be Easy*



Dear Fellow Graziers,

Lancaster County Graziers is planning their 29<sup>th</sup> annual grazing conference on Tuesday and Wednesday, February 15 and 16, 2022. Meeting address is 172 S. Lime St., Quarryville, PA 17566 (Solanco Fairgrounds, Hoffman & Kreider Buildings)

"Ideas That Work in 2022" is the conference theme. This will prove to be a learning and stimulating time. Come prepared to absorb the benefits of our speakers' experience, and exchange ideas with other graziers.

We expect attendees to be responsible for their own health; you are free to take any personal precautions you deem necessary. Lancaster County Graziers will not be liable for any adverse health effects of attending the conference. Due to the possibility of travel restrictions, speakers are subject to change. Opinions shared by the speakers are their own, and are not necessarily endorsed by LCG

John K. Lapp is in charge of the food. To donate or supply food contact him at 717-733-1766. This would be a good opportunity to get exposure for your food items.

Roman Stoltzfoos, 717-278-1070, Secretary  
Exhibitors contact Steve Fisher, 717-925-9903

